

Organiser



# DEMYSTIFYING ASIA: MAKING DEALS AND MANAGING RISKS

21 June 2013

HKIAC in the Americas - Series 2

São Paulo, Brazil

Partner



Centro de Arbitragem e Mediação

## Who Should Attend

Latin American business community who wish to understand more about doing business with Asian parties with a focus on international arbitration.

## Language

Conference will be conducted in English. Portuguese simultaneous interpretation is available.

## Registration

Registration is on a first-come-first served basis. Space is limited. Please register now at [events@hkiac.org](mailto:events@hkiac.org).

## Date

21 June 2013

## Time

8:45 am - 6:05 pm

## Venue

InterContinental São Paulo  
Alameda Santos, 1123  
São Paulo, SP - 01419-001  
Brazil

## Register Your Interest

Contact: Silvia Parise  
Email: [events@hkiac.org](mailto:events@hkiac.org)  
Tel: (55 11) 3044-4249

Website: [www.hkiac.org](http://www.hkiac.org)

## PROGRAMME

- 8:45 Registration Starts**
- 9:00–9:05 Opening Remarks**
- 9:05–9:30 Keynote Speech**
- 9:30–10:45 Session 1 – Corporate Matters:  
Getting the Deal Done - Understanding Your Commercial Partner**  
Rafael D’Avila Dutra, *Partner, Barbosa, Müssnich & Aragão*  
Silvia Fazio, *Partner, Chadbourne & Parke*  
Andrew Haynes, *International Energy Lawyer*  
Reinaldo Guang Ruey Ma, *Partner, TozziniFreire*  
Joaquim P Muniz, *Partner, Trench, Rossi e Watanabe, associated with Baker & McKenzie*
- 10:45–11:15 Refreshment Break**
- 11:15–12:45 Session 2 – A Chinese-Brazilian Joint Venture - Energy Sector Case Study**  
Eli Whitney Debevoise II, *Partner, Arnold & Porter*  
James Hosking, *Partner, Chaffetz Lindsey*  
Jaime L Iglesias Gallardo, *Partner, Garrigues*  
Joseph Tirado, *Partner, Winston & Strawn*  
Carlo Verona, *Partner, Veirano Advogados*
- 12:45–14:15 Lunch**
- 14:15–15:45 Session 3 – Challenges and Enforcement of Arbitral Awards in Asia**  
Peter T Chow, *Partner, Squire Sanders*  
Mark Goodrich, *Partner, White & Case*  
Renato S Grion, *Partner, Pinheiro Neto Advogados*  
James Rogers, *Partner, Fulbright & Jaworski*  
Christopher K Tahbaz, *Partner, Debevoise & Plimpton*
- 15:45–16:15 Session 4 – Latest Developments: CAM-CCBC and Brazilian Arbitration**  
Claudio Finkelstein, *Partner, Finkelstein Advogados*
- 16:15–16:45 Refreshment Break**
- 16:45–17:15 Session 5 – Why Arbitrate in Hong Kong**  
Peter T Chow, *Partner, Squire Sanders*  
Kiran Sanghera, *Consultant, Hong Kong International Arbitration Centre*
- 17:15–18:00 Session 6 – Open Discussion on Asia**  
Mark Goodrich, *Partner, White & Case*  
James Hosking, *Partner, Chaffetz Lindsey*  
Reinaldo Guang Ruey Ma, *Partner, TozziniFreire*  
James Rogers, *Partner, Fulbright & Jaworski*  
Christopher K Tahbaz, *Partner, Debevoise & Plimpton*  
Joseph Tirado, *Partner, Winston & Strawn*
- 18:00–18:05 Closing Remarks**

Supporting Organisations



# HKIAC IN THE AMERICAS - SERIES 2

## DEMYSTIFYING ASIA: MAKING DEALS AND MANAGING RISKS

Please complete the registration form and return it with the appropriate payment to the HKIAC by fax or email.

Email: events@hkiac.org Fax: (852) 2524 2171. For further enquiries, please contact the HKIAC by tel: (852) 2525 2381 or by email: events@hkiac.org

### REGISTRATION FEES & PERSONAL INFORMATION

	Standard	Supporting Organisations	In-house/Government
<b>Regular</b> (after 21 May 2013)	<input type="checkbox"/> US\$350	<input type="checkbox"/> US\$315	<input type="checkbox"/> US\$250
<b>Early Bird</b> (on or before 21 May 2013)	<input type="checkbox"/> US\$270	<input type="checkbox"/> US\$243	<input type="checkbox"/> US\$180

Registration fee will be automatically converted to HKD with exchange rate at US\$1.00 : HK\$7.80

\*Title:  Mr  Ms  Mrs  Prof  Others (please specify): \_\_\_\_\_

\*Surname: \_\_\_\_\_ \*First name: \_\_\_\_\_

\*Company: \_\_\_\_\_ \*Position: \_\_\_\_\_

Address: \_\_\_\_\_

Tel: \_\_\_\_\_ (country code + area code + number) Mobile: \_\_\_\_\_ (country code + area code + number)

\*Email: \_\_\_\_\_ Fax: \_\_\_\_\_

**Terms & Conditions:** 1. Registration will be confirmed upon receipt of payment. 2. The Conference programme is subject to change at any time without liability. 3. Cancellation: A replacement is welcome with prior notice to the HKIAC at no extra charge should the registered delegate be unable to attend.

**Declaration:** I hereby register for the HKIAC in the Americas: Demystifying Asia: Making Deals and Managing Risks. I agree with the terms set out by the organiser. I accept that the HKIAC bears no responsibility for any error or omission. I declare that the above information is correct and understand that the information will be included into the database of the Hong Kong International Arbitration Centre (HKIAC).

Please keep me informed of future events of the Hong Kong International Arbitration Centre

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

#### Payment Methods (Please make payment in advance)

CREDIT CARD (I hereby authorise the HKIAC to debit my credit card for the registration fees of the Roadshow)

Type of credit card:  Visa Card  MasterCard

Card number: [ ][ ][ ][ ][ ]-[ ][ ][ ][ ][ ]-[ ][ ][ ][ ][ ]-[ ][ ][ ][ ][ ] Expiry: \_\_\_\_\_ (MM) \_\_\_\_\_ (YY)

CVC/CW number (the last 3 digits of the code printed next to your card signature): [ ][ ][ ]

Name on card: \_\_\_\_\_ Signature: \_\_\_\_\_

\* Mandatory

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